

INTERNATIONAL STANDARD

ISO
9004

First edition
1987-03-15



INTERNATIONAL ORGANIZATION FOR STANDARDIZATION
ORGANISATION INTERNATIONALE DE NORMALISATION
МЕЖДУНАРОДНАЯ ОРГАНИЗАЦИЯ ПО СТАНДАРТИЗАЦИИ

Quality management and quality system elements — Guidelines

Gestion de la qualité et éléments de système qualité — Lignes directrices

iteh STANDARD PREVIEW
(standards.iteh.ai)

ISO 9004:1987

<https://standards.iteh.ai/catalog/standards/sist/d0301a44-8604-4f0b-9aad-af71ec0b035f/iso-9004-1987>

Reference number
ISO 9004:1987 (E)

Foreword

ISO (the International Organization for Standardization) is a worldwide federation of national standards bodies (ISO member bodies). The work of preparing International Standards is normally carried out through ISO technical committees. Each member body interested in a subject for which a technical committee has been established has the right to be represented on that committee. International organizations, governmental and non-governmental, in liaison with ISO, also take part in the work.

Draft International Standards adopted by the technical committees are circulated to the member bodies for approval before their acceptance as International Standards by the ISO Council. They are approved in accordance with ISO procedures requiring at least 75 % approval by the member bodies voting.

International Standard ISO 9004 was prepared by Technical Committee ISO/TC 176, *Quality assurance*.

Users should note that all International Standards undergo revision from time to time and that any reference made herein to any other International Standard implies its latest edition, unless otherwise stated.

iTeh STANDARD PREVIEW
(standards.iteh.ai)

ISO 9004:1987
<https://standards.iteh.ai/catalog/standards/sist/d0301a44-8604-4f0b-9aad-af71ec0b035f/iso-9004-1987>

Contents

	Page
0 Introduction	1
1 Scope and field of application	2
2 References	2
3 Definitions	2
4 Management responsibility	2
5 Quality system principles	3
6 Economics — Quality-related cost considerations	6
7 Quality in marketing	6
8 Quality in specification and design	7
9 Quality in procurement	9
10 Quality in production	10
11 Control of production	11
12 Product verification	11
13 Control of measuring and test equipment	12
14 Nonconformity	12
15 Corrective action	13
16 Handling and post-production functions	14
17 Quality documentation and records	14
18 Personnel	15
19 Product safety and liability	16
20 Use of statistical methods	16

iTeh STANDARD PREVIEW
(standards.itih.ai)

ISO 9004:1987
<https://standards.itih.ai/catalog/standards/sist/d0301a44-8604-410b-9aad-371e0b03561c/iso-9004-1987>

iTeh STANDARD PREVIEW
(standards.iteh.ai)

ISO 9004:1987

<https://standards.iteh.ai/catalog/standards/sist/d0301a44-8604-4f0b-9aad-af71ec0b035f/iso-9004-1987>

Quality management and quality system elements — Guidelines

0 Introduction

0.1 General

A primary concern of any company or organization must be the quality of its products and services.

In order to be successful, a company must offer products or services that

- a) meet a well defined need, use or purpose;
- b) satisfy customers' expectations;
- c) comply with applicable standards and specifications;
- d) comply with statutory (and other) requirements of society (see 3.3);
- e) are made available — at competitive prices;
- f) are provided at a cost which will yield a profit.

0.2 Organizational goals

In order to meet its objectives, the company should organize itself in such a way that the technical, administrative and human factors affecting the quality of its products and services will be under control. All such control should be oriented towards the reduction, elimination and, most importantly, prevention of quality deficiencies.

A quality management system should be developed and implemented for the purpose of accomplishing the objectives set out in a company's quality policies.

Each element (or requirement) in a quality management system will vary in importance from one type of activity to another and from one product or service to another.

In order to achieve maximum effectiveness and to satisfy customer expectations, it is essential that the quality management system be appropriate to the type of activity and to the product or service being offered.

0.3 Meeting company/customer needs

A quality management system has two inter-related aspects :

- a) **The company's needs and interests**
 - For the company, there is a business need to attain and to maintain the desired quality at an optimum cost;

the fulfilment of this quality aspect is related to the planned and efficient utilization of the technological, human and material resources available to the company.

b) The customer's needs and expectations

— For the customer, there is a need for confidence in the ability of the company to deliver the desired quality as well as the consistent maintenance of that quality.

Each of the above aspects of a quality management system requires objective evidence in the form of information and data concerning the quality of the system and the quality of the company's products.

0.4 Risks, costs and benefits

0.4.1 General

Risk, cost and benefit considerations have great importance for both company and customer. These considerations are inherent aspects of most products and services. The possible effects and ramifications of these considerations are given in 0.4.2 to 0.4.4.

0.4.2 Risk considerations

0.4.2.1 For the company

Consideration has to be given to risks related to deficient products or services which lead to loss of image or reputation, loss of market, complaints, claims, liability, waste of human and financial resources.

0.4.2.2 For the customer

Consideration has to be given to risks such as those pertaining to the health and safety of people, dissatisfaction with goods and services, availability, marketing claims and loss of confidence.

0.4.3 Cost considerations

0.4.3.1 For the company

Consideration has to be given to costs due to marketing and design deficiencies, including unsatisfactory materials, rework, repair, replacement, re-processing, loss of production, warranties and field repair.

0.4.3.2 For the customer

Consideration has to be given to safety, acquisition cost, operating, maintenance, downtime and repair costs, and possible disposal costs.

0.4.4 Benefit considerations

0.4.4.1 For the company

Consideration has to be given to increased profitability and market share.

0.4.4.2 For the customer

Consideration has to be given to reduced costs, improved fitness for use, increased satisfaction and growth in confidence.

0.4.5 Conclusion

An effective quality management system should be designed to satisfy customer needs and expectations while serving to protect the company's interests. A well-structured quality system is a valuable management resource in the optimization and control of quality in relation to risk, cost and benefit considerations.

1 Scope and field of application

This International Standard describes a basic set of elements by which quality management systems can be developed and implemented.

The selection of appropriate elements contained in this International Standard and the extent to which these elements are adopted and applied by a company depends upon factors such as market being served, nature of product, production processes, and consumer needs.

NOTES

- 1 This International Standard is not intended to be used as a checklist for compliance with a set of requirements.
- 2 ISO/TC 176, *Quality assurance*, is considering preparing a separate International Standard on the subject of service.

2 References

ISO 8402, *Quality — Vocabulary*.

ISO 9000, *Quality management and quality assurance standards — Guidelines for selection and use*.

ISO 9001, *Quality systems — Model for quality assurance in design/development, production, installation and servicing*.

ISO 9002, *Quality systems — Model for quality assurance in production and installation*.

ISO 9003, *Quality systems — Model for quality assurance in final inspection and test*.

3 Definitions

For the purposes of this International Standard, the definitions given in ISO 8402 and the following definitions apply.

3.1 organization : A company, corporation, firm or enterprise, whether incorporated or not, public or private.

3.2 company : Term used primarily to refer to a business first party, the purpose of which is to supply a product or service.

3.3 requirements of society : Requirements including laws, statutes, rules and regulations, codes, environmental considerations, health and safety factors, and conservation of energy and materials.

3.4 customer : Ultimate consumer, user, client, beneficiary or second party.

4 Management responsibility

4.1 General

The responsibility for and commitment to a quality policy belongs to the highest level of management. Quality management is that aspect of the overall management function which determines and implements quality policy.

4.2 Quality policy

The management of a company should develop and state its corporate quality policy. This policy should be consistent with other company policies. Management should take all necessary measures to ensure that its corporate quality policy is understood, implemented and maintained.

4.3 Quality objectives

4.3.1 For the corporate quality policy, management should define objectives pertaining to key elements of quality, such as fitness for use, performance, safety and reliability.

4.3.2 The calculation and evaluation of costs associated with all quality elements and objectives should always be an important consideration, with the objective of minimizing quality losses.

4.3.3 Appropriate levels of management, where necessary, should define specialized quality objectives consistent with corporate quality policy as well as other corporate objectives.

4.4 Quality system

4.4.1 A quality system is the organizational structure, responsibilities, procedures, processes and resources for implementing quality management.

4.4.2 Management should develop, establish and implement a quality system as the means by which stated policies and objectives might be accomplished.

4.4.3 The quality system should be structured and adapted to the company's particular type of business and should take into account the appropriate elements outlined in this International Standard.

4.4.4 The quality system should function in such a manner as to provide proper confidence that

- a) the system is well understood and effective;
- b) the products or services actually do satisfy customer expectations;
- c) emphasis is placed on problem prevention rather than dependence on detection after occurrence.

5 Quality system principles

5.1 Quality loop

5.1.1 The quality system typically applies to, and interacts with, all activities pertinent to the quality of a product or service. It involves all phases from initial identification to final

satisfaction of requirements and customer expectations. These phases and activities may include the following :

- a) marketing and market research;
- b) design/specification engineering and product development;
- c) procurement;
- d) process planning and development;
- e) production;
- f) inspection, testing and examination;
- g) packaging and storage;
- h) sales and distribution;
- i) installation and operation;
- j) technical assistance and maintenance;
- k) disposal after use.

See the figure for a schematic representation of the quality loop, which is similar in concept to the quality spiral.

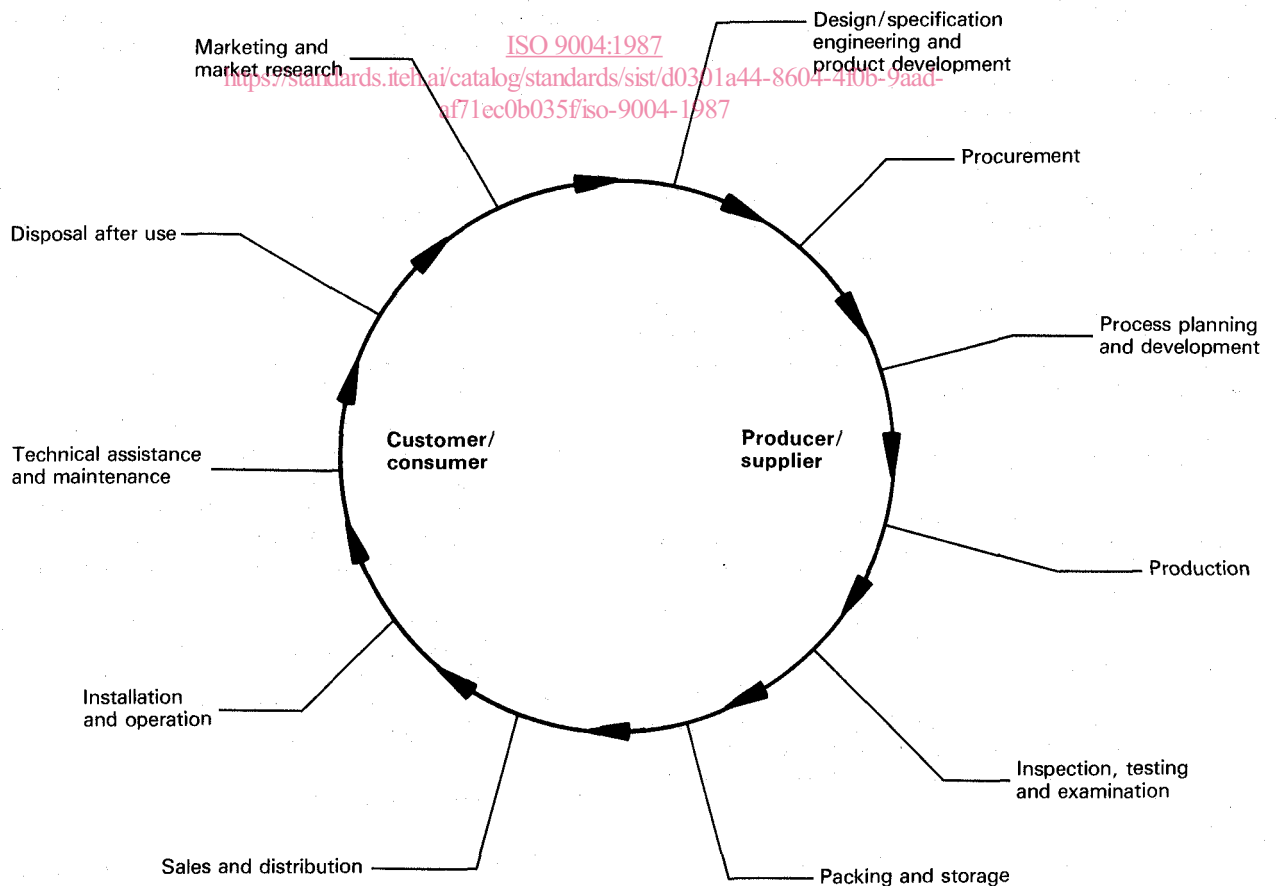


Figure — Quality loop

5.1.2 In the context of interacting activities within a company, marketing and design should be emphasized as especially important for

- a) determining and defining customer needs, expectations and the product requirements;
- b) providing the concepts (including back-up data) for producing a product or service to defined specifications at optimum cost.

5.2 Structure of the quality system

5.2.1 General

Management is ultimately responsible for establishing the quality policy and for decisions concerning the initiation, development, implementation and maintenance of the quality system.

5.2.2 Quality responsibility and authority

Activities contributing to quality, whether directly or indirectly, should be identified and documented, and the following actions taken :

- a) General and specific quality responsibilities should be explicitly defined.
- b) Responsibility and authority delegated to each activity contributing to quality should be clearly established; authority and responsibility should be sufficient to attain the assigned quality objectives with the desired efficiency.
- c) Interface control and coordination measures between different activities should be defined.
- d) Management may choose to delegate the responsibility for internal quality assurance and for external quality assurance where necessary; the persons so delegated should be independent of the activities reported on.
- e) In organizing a well structured and effective quality system, emphasis should be placed on the identification of actual or potential quality problems and the initiation of remedial or preventive measures.

5.2.3 Organizational structure

The organizational structure pertaining to the quality management system should be clearly established within the overall management of a company. The lines of authority and communication should be defined.

5.2.4 Resources and personnel

Management should provide sufficient and appropriate resources essential to the implementation of quality policies and the achievement of quality objectives. These resources may include

- a) human resources and specialized skills;
- b) design and development equipment;

- c) manufacturing equipment;
- d) inspection, test and examination equipment;
- e) instrumentation and computer software.

Management should determine the level of competence, experience and training necessary to ensure the capability of personnel. (See clause 18.)

Management should identify quality factors affecting market position and objectives relative to new products, processes or services (including new technologies) in order to allocate company resources on a planned and timely basis.

Programmes and schedules covering these resources and skills should be consistent with the company's overall objectives.

5.2.5 Operational procedures

The quality system should be organized in such a way that adequate and continuous control is exercised over all activities affecting quality.

The management system should emphasize preventive actions that avoid occurrence of problems, while not sacrificing the ability to respond to and correct failures should they occur.

Operational procedures coordinating different activities with respect to an effective quality system should be developed, issued and maintained to implement corporate quality policies and objectives. These procedures should lay down the objectives and performance of the various activities having an impact on quality, e.g. design, development, procurement, production and sales.

All written procedures should be stated simply, unambiguously and understandably, and should indicate methods to be used and criteria to be satisfied.

5.3 Documentation of the system

5.3.1 Quality policies and procedures

All the elements, requirements and provisions adopted by a company for its quality management system should be documented in a systematic and orderly manner in the form of written policies and procedures. Such documentation should ensure a common understanding of quality policies and procedures (i.e. quality programmes/plans/manuals/records).

The quality management system should include adequate provision for the proper identification, distribution, collection and maintenance of all quality documents and records. However, care should be taken to limit documentation to the extent pertinent to the application. (See clause 17.)

5.3.2 Quality manual

5.3.2.1 The typical form of the main document used in drawing up and implementing a quality system is a "Quality Manual".

5.3.2.2 The primary purpose of a quality manual is to provide an adequate description of the quality management system while serving as a permanent reference in the implementation and maintenance of that system.

5.3.2.3 Methods should be established for making changes, modifications, revisions or additions to the contents of a quality manual.

5.3.2.4 In larger companies, the documentation relating to the quality management system may take various forms, including the following :

- a) a corporate quality manual;
- b) divisional quality manuals;
- c) specialized quality manuals (e.g. design, procurement, project, work instructions).

5.3.3 Quality plans

For projects relating to new products, services or processes, management should prepare, as appropriate, written quality plans consistent with all other requirements of a company's quality management system.

Quality plans should define

- a) the quality objectives to be attained;
- b) the specific allocation of responsibilities and authority during the different phases of the project;
- c) the specific procedures, methods and work instructions to be applied;
- d) suitable testing, inspection, examination and audit programmes at appropriate stages (e.g. design, development);
- e) a method for changes and modifications in a quality plan as projects proceed;
- f) other measures necessary to meet objectives.

5.3.4 Quality records

Quality records and charts pertaining to design, inspection, testing, survey, audit, review or related results are important constituents of a quality management system (see 17.2 and 17.3).

5.4 Auditing the quality system

5.4.1 General

All elements, aspects and components pertaining to a quality system should be internally audited and evaluated on a regular basis. Audits should be carried out in order to determine whether various elements within a quality management system are effective in achieving stated quality objectives. For this purpose, an appropriate audit plan should be formulated and established by company management.

5.4.2 Audit plan

The format of the audit plan should cover the following points :

- a) the specific activities and areas to be audited;
- b) qualifications of personnel carrying out audits;
- c) the basis for carrying out audits (e.g. organizational changes, reported deficiencies, routine checks and surveys);
- d) procedures for reporting audit findings, conclusions and recommendations.

5.4.3 Carrying out the audit

Objective evaluations of quality system elements by competent personnel may include the following activities or areas :

- a) organizational structures;
- b) administrative and operational procedures;
- c) personnel, equipment and material resources;
- d) work areas, operations and processes;
- e) items being produced (to establish degree of conformance to standards and specifications);
- f) documentation, reports, record-keeping.

Personnel carrying out audits of quality system elements should be independent of the specific activities or areas being audited.

5.4.4 Reporting and follow-up of audit findings

Audit findings, conclusions and recommendations should be submitted in documentary form for consideration by appropriate members of company management.

The following items should be covered in the reporting and follow-up of audit findings :

- a) Specific examples of non-compliance or deficiencies should be documented in the audit report; possible reasons for such deficiencies, where evident, may be included.
- b) Appropriate corrective actions may be suggested.
- c) Implementation and effectiveness of corrective actions suggested in previous audits should be assessed.

5.5 Review and evaluation of the quality management system

Provision should be made by company management for independent review and evaluation of the quality system. Such reviews should be carried out by appropriate members of company management or by competent independent personnel as decided on by company management.

Reviews should consist of well structured and comprehensive evaluations which include

- a) findings of audits centred on various elements of the quality system (see 5.4.3);

- b) the overall effectiveness of the quality management system in achieving stated quality objectives;
- c) considerations for up-dating the quality management system in relation to changes brought about by new technologies, quality concepts, market strategies, and social or environmental conditions.

Findings, conclusions and recommendations reached as a result of review and evaluation should be submitted in documentary form for necessary action by company management.

6 Economics — Quality-related cost considerations

6.1 General

The impact of quality upon the profit-and-loss statement can be highly significant, particularly in the long term. It is, therefore, important that the effectiveness of a quality system be measured in a business-like manner. The main objective of quality cost reporting is to provide means for evaluating effectiveness and establishing the basis for internal improvement programmes.

6.2 Selecting appropriate elements

A portion of total business costs is earmarked for meeting the quality objectives. In practice, the combination of selected elements from this portion of total costs can provide the necessary information for marshalling efforts towards achieving quality goals. It is now common practice to identify and measure "quality costs". Both costs of activities directed at achieving appropriate quality and resultant costs from inadequate control should be identified.

6.3 Types of quality-related costs

6.3.1 General

Quality costs can be broadly divided into operating quality costs (see 6.3.2) and external assurance quality costs (see 6.3.3).

6.3.2 Operating quality costs

Operating quality costs are those costs incurred by a business in order to attain and ensure specified quality levels. These include the following :

- a) Prevention and appraisal costs (or investments)
 - prevention : Costs of efforts to prevent failures
 - appraisal : Costs of testing, inspection and examination to assess whether specified quality is being maintained
- b) Failure costs (or losses)
 - internal failure : Costs resulting from a product or service failing to meet the quality requirements prior to delivery (e.g. reperforming of service, reprocessing, rework, retest, scrap)

- external failure : Costs resulting from a product or service failing to meet the quality requirements after delivery (e.g. product service, warranties and returns, direct costs and allowances, product recall costs, liability costs)

6.3.3 External assurance quality costs

External assurance quality costs are those costs relating to the demonstration and proof required as objective evidence by customers, including particular and additional quality assurance provisions, procedures, data, demonstration tests, and assessments (e.g. the cost of testing for specific safety characteristics by recognized independent testing bodies).

6.4 Management visibility

Quality costs should be regularly reported to and monitored by management and be related to other cost (ratio) measures, such as "sales", "turnover", or "added value" so as to

- a) evaluate the adequacy and effectiveness of the quality management system;
- b) identify additional areas requiring attention;
- c) establish quality and cost objectives.

7 Quality in marketing

7.1 Marketing requirements

The marketing function should take the lead in establishing quality requirements for the product. It should

- a) determine the need for a product or service;
- b) accurately define the market demand and sector, since doing so is important in determining the grade, quantity, price and timing estimates for the product or service;
- c) accurately determine customer requirements by a review of contract or market needs : actions include an assessment of any unstated expectations or biases held by customers;
- d) communicate all customer requirements clearly and accurately within the company.

7.2 Product brief

The marketing function should provide the company with a formal statement or outline of product requirements, e.g. a product brief. The product brief translates customer requirements and expectations into a preliminary set of specifications as the basis for subsequent design work. Among the elements that may be included in the product brief are the following requirements :

- a) performance characteristics (e.g. environmental and usage conditions and reliability);
- b) sensory characteristics (e.g. style, colour, taste, smell);
- c) installation configuration or fit;

- d) applicable standards and statutory regulations;
- e) packaging;
- f) quality assurance/verification.

7.3 Customer feedback information

The marketing function should establish an information monitoring and feedback system on a continuous basis. All information pertinent to the quality of a product or service should be analysed, collated, interpreted and communicated in accordance with defined procedures. Such information will help to determine the nature and extent of product or service problems in relation to customer experience and expectations. In addition, feedback information may provide clues to possible design changes as well as appropriate management action. (See also 8.8, 8.9 and 16.3.)

8 Quality in specification and design

8.1 Contribution of specification and design to quality

The specification and design function should provide for the translation of customer needs from the product brief into technical specifications for materials, products and processes. This should result in a product that provides customer satisfaction at an acceptable price that enables a satisfactory return on investment for the enterprise. The specification and design should be such that the product or service is producible, verifiable and controllable under the proposed production, installation, commissioning or operational conditions.

8.2 Design planning and objectives (defining the project)

8.2.1 Management should specifically assign responsibilities for various design duties to activities inside and/or outside the organization and ensure that all those who contribute to design are aware of their responsibilities for achieving quality.

8.2.2 In its delegation of responsibilities for quality, management should ensure that design functions provide clear and definitive technical data for procurement, the execution of work and verification of conformance of products and processes to specification requirements.

8.2.3 Management should establish time-phased design programmes with checkpoints appropriate to the nature of the product. The extent of each phase and the stages at which design reviews or evaluations will take place may depend upon the product's application, its design complexity, the extent of innovation and technology being introduced, the degree of standardization and similarity with past proven designs.

8.2.4 In addition to customer needs, the designer should give due consideration to the requirements relating to safety, environmental and other regulations, including items in the company's quality policy which may go beyond existing statutory requirements.

8.2.5 The quality aspects of the design should be unambiguous and adequately define characteristics important to quality, such as the acceptance and rejection criteria. Both

fitness for purpose and safeguards against misuse should be considered. Product definition may also include reliability, maintainability and serviceability through a reasonable life expectancy, including benign failure and safe disposability, as appropriate.

8.3 Product testing and measurement

The methods of measurement and test, and the acceptance criteria applied to evaluate the product and processes during both the design and production phases should be specified. Parameters should include the following :

- a) performance target values, tolerances, and attribute features;
- b) acceptance and rejection criteria;
- c) test and measurement methods, equipment, bias and precision requirements, and computer software considerations.

8.4 Design qualification and validation

The design process should provide periodic evaluation of the design at significant stages. Such evaluation can take the form of analytical methods, such as FMEA (Failure Mode and Effects Analysis), fault tree analysis or risk assessment, as well as inspection or test of prototype models and/or actual production samples. The amount and degree of testing should be related to the risks identified in the design plan (see 8.2). Independent evaluation may be employed, as appropriate, to verify original calculations, provide alternative calculations or perform tests. Adequate numbers of samples should be examined by tests and/or inspection to provide adequate statistical confidence in the results. The tests should include the following activities :

- a) evaluation of performance, durability, safety, reliability and maintainability under expected storage and operational conditions;
- b) inspections to verify that all design features are as intended and that all authorized design changes have been accomplished and recorded;
- c) validation of computer systems and software.

The results of all tests and evaluations should be documented regularly throughout the qualification test cycle. Review of test results should include defect and failure analysis.

8.5 Design review

8.5.1 General

At the conclusion of each phase of design development, a formal, documented, systematic and critical review of the design results should be conducted. This should be distinguished from a project progress meeting, which is primarily concerned with time and cost. Participants at each design review should include representatives of all functions affecting quality as appropriate to the phase being reviewed. The design review should identify and anticipate problem areas and inadequacies, and initiate corrective actions to ensure that the final design and supporting data meet customer requirements.