



Standard Test Method for Salts in Crude Oil (Electrometric Method)¹

This standard is issued under the fixed designation D 3230; the number immediately following the designation indicates the year of original adoption or, in the case of revision, the year of last revision. A number in parentheses indicates the year of last approval. A superscript epsilon (ϵ) indicates an editorial change since the last revision or reapproval.

This standard has been approved for use by agencies of the Department of Defense.

1. Scope*

1.1 This test method covers the determination of the approximate chloride (salts) concentration in crude oil. The range of concentration covered is 0 to 500 mg/kg or 0 to 150 lb/1000 bbl as chloride concentration/volume of crude oil.

1.2 This test method measures conductivity in the crude oil due to the presence of common chlorides, such as sodium, calcium, and magnesium. Other conductive materials may also be present in the crude oil.

1.3 The values stated in SI units are to be regarded as standard. Acceptable concentration units are g/m^3 or PTB (lb/1000 bbl).

1.4 *This standard does not purport to address all of the safety concerns, if any, associated with its use. It is the responsibility of the user of this standard to establish appropriate safety and health practices and determine the applicability of regulatory limitations prior to use.* For specific warning statements, see 7.3, 7.4, and 7.11.

2. Referenced Documents

2.1 ASTM Standards:²

- D 91 Test Method for Precipitation Number of Lubricating Oils
- D 381 Test Method for Gum Content in Fuels by Jet Evaporation
- D 1193 Specification for Reagent Water
- D 4928 Test Methods for Water in Crude Oils by Coulometric Karl Fischer Titration
- D 5002 Test Method for Density and Relative Density of Crude Oils by Digital Density Analyzer

¹ This test method is under the jurisdiction of ASTM Committee D02 on Petroleum Products and Lubricants and is the direct responsibility of Subcommittee D02.03 on Elemental Analysis.

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² For referenced ASTM standards, visit the ASTM website, www.astm.org, or contact ASTM Customer Service at service@astm.org. For *Annual Book of ASTM Standards* volume information, refer to the standard's Document Summary page on the ASTM website.

3. Terminology

3.1 Definitions of Terms Specific to This Standard:

3.1.1 *PTB*—lb/1000 bbl.

3.1.2 *salts in crude oil*—commonly, chlorides of sodium, calcium, and magnesium dissolved in crude oil. Other inorganic chlorides may also be present.

4. Summary of Test Method

4.1 This test method measures the conductivity of a solution of crude oil in a mixed alcohol solvent when subjected to an electrical stress. This test method measures conductivity due to the presence of inorganic chlorides, and other conductive material, in the crude oil. A homogenized test specimen is dissolved in a mixed alcohol solvent and placed in a test cell consisting of a beaker and a set of electrodes. A voltage is impressed on the electrodes, and the resulting current flow is measured. The chloride (salt) content is obtained by reference to a calibration curve of current versus chloride concentration of known mixtures. Calibration curves are based on standards prepared to approximate the type and concentration of chlorides in the crude oils being tested.

5. Significance and Use

5.1 This test method is used to determine the approximate chloride content of crude oils, a knowledge of which is important in deciding whether or not the crude oil needs desalting. The efficiency of the process desalter can also be evaluated.

5.2 Excessive chloride left in the crude oil frequently results in higher corrosion rates in refining units and also has detrimental effects on catalysts used in these units.

5.3 This test method provides a rapid and convenient means of determining the approximate content of chlorides in crude oil and is useful to crude oil processors.

6. Apparatus

6.1 The apparatus (see [Annex A1](#)) shall consist of a control unit capable of producing and displaying several voltage levels for applying stress to a set of electrodes suspended in a test beaker containing a test solution. The apparatus shall be

*A Summary of Changes section appears at the end of this standard.

capable of measuring and displaying the current (mA) conducted through the test solution between the electrodes at each voltage level.

NOTE 1—Some apparatus are capable of measuring voltage and current internally and, after comparison to internal calibration curves, of displaying the resultant concentration.

6.2 *Test Beaker*—See **Annex A1**.

6.3 *Pipet, 10 mL (total delivery)*—The type of pipet that is rinsed to ensure the entire volume of the material is contained in the intended volume.

6.4 *Cylinders, 100 mL*, stoppered.

6.5 *Other volumetric and graduated pipets and volumetric flasks*.

7. Reagents and Materials

7.1 *Purity of Reagents*—Reagent grade chemicals shall be used in all tests. Unless otherwise indicated, it is intended that all reagents shall conform to the specifications of the American Chemical Society, where such specifications are available.³ Other grades may be used, provided it is first ascertained that the reagent is of sufficiently high purity to permit its use without lessening the accuracy of the determination.

7.2 *Purity of Water*—Unless otherwise indicated, references to water shall be understood to mean reagent water as defined by Type II in Specification **D 1193**.

7.3 *Mixed Alcohol Solvent*—Mix 63 volumes of 1-butanol and 37 volumes of absolute methyl alcohol (anhydrous). To each litre of this mixture, add 3 mL of water. (**Warning**—Flammable. Liquid causes eye burns. Vapor harmful. May be fatal or cause blindness if swallowed or inhaled.)

NOTE 2—The mixed alcohol solvent is suitable for use if its conductivity is less than 0.25 mA at 125 V ac. High conductivity can be due to excess water in the solvent and can indicate that the methyl alcohol used is not anhydrous.

7.4 *ASTM Precipitation Naphtha*, conforming to the requirements of Test Method **D 91**. (**Warning**—Extremely Flammable. Harmful if inhaled. Vapors may cause flash fire.)

7.5 *Calcium Chloride (CaCl₂) Solution (10 g/L)*—Transfer 1.00 ± 0.01 g of CaCl₂, or the equivalent weight of a hydrated salt, into a 100-mL volumetric flask and dissolve in 25 mL of water. Dilute to the mark with mixed alcohol solvent.

7.6 *Magnesium Chloride (MgCl₂) Solution (10 g/L)*—Transfer 1.00 ± 0.01 g of MgCl₂, or the equivalent weight of a hydrated salt, into 100-mL volumetric flask and dissolve in 25 mL of water. Dilute to the mark with mixed alcohol solvent.

7.7 *Sodium Chloride (NaCl) Solution (10 g/L)*—Transfer 1.00 ± 0.01 g of NaCl into a 100-mL volumetric flask and dissolve in 25 mL of water. Dilute to the mark with mixed alcohol solvent.

7.8 *Oil, Refined Neutral*—Any refined chloride-free oil of approximately 20 mm²/sec (cSt) viscosity at 40°C and free of additive.

³ *Reagent Chemicals, American Chemical Society Specifications*, American Chemical Society, Washington, DC. For suggestions on the testing of reagents not listed by the American Chemical Society, see *Analar Standards for Laboratory Chemicals*, BDH Ltd., Poole, Dorset, U.K., and the *United States Pharmacopeia and National Formulary*, U.S. Pharmacopeial Convention, Inc. (USPC), Rockville, MD.

7.9 *Salts, Mixed Solution (Concentrated Solution)*—Combine 10.0 mL of the CaCl₂ solution, 20.0 mL of the MgCl₂ solution, and 70.0 mL of the NaCl solution, and mix thoroughly.

NOTE 3—The 10:20:70 proportions are representative of the chlorides present in a number of common crude oils. When the relative proportions of calcium, magnesium, and sodium chlorides are known for a given crude oil, such proportions should be used for most the accurate results.

7.10 *Salts, Mixed Solution (Dilute Solution)*—Transfer 10 mL of the concentrated mixed chlorides solution into a 1000-mL volumetric flask, and dilute to the mark with mixed alcohol solvent.

7.11 *Xylene*, reagent grade, minimum purity. (**Warning**—Flammable. Vapor harmful.)

8. Sampling

8.1 Obtain a sample and test specimen in accordance with Test Methods **D 4928**. Ensure that the sample is completely homogenized with a suitable mixer. See Annex A1 of Test Methods **D 4928** for suitable apparatus and proving.

8.2 Samples of very viscous materials may be warmed until they are reasonably fluid before they are sampled; however, no sample shall be heated more than is necessary to lower the viscosity to a manageable level.

8.3 Samples of crude oil contain water and sediment and are inhomogeneous by nature. The presence of water and sediment will influence the conductivity of the sample. The utmost care shall be taken in obtaining homogenized representative samples.

9. Preparation of Apparatus

9.1 Support the apparatus on a level, steady surface, such as a table.

9.2 Prepare the apparatus for operation in accordance with the manufacturer's instructions for calibrating, checking, and operating the equipment. (**Warning**—The voltage applied to the electrodes can be as great as 250 V ac, and hazardous.)

9.3 Thoroughly clean and dry all parts of the test beaker, the electrodes, and its accessories before starting the test, being sure to remove any solvent that had been used to clean the apparatus.

10. Calibration

10.1 The conductivity of solutions is affected by the temperature of the specimen when measurements are made. The temperature of the test specimen at the time of measurement shall be within 3°C of the temperature at which the calibration curves were made.

10.2 Establish a blank measurement by following the procedure in **10.3** and **10.4**, omitting the mixed salts solution. When the indicated electrode current is greater than 0.25 mA at 125 V ac, water or another conductive impurity is present and its source must be found and eliminated before calibration can be completed. Determine a blank measurement each time fresh xylene or mixed solvent is used.

10.3 Into a dry, 100-mL graduated, glass-stoppered mixing cylinder, add 15 mL of xylene. From a pipet (total delivery), add 10 mL of neutral oil. Rinse the pipet with xylene until free

of oil. Make up to 50 mL with xylene. Stopper and shake the cylinder vigorously for approximately 60 s to effect solution. Add a quantity of dilute mixed salts solution, in accordance with **Table 1**, that is appropriate to the range of salt contents to be measured. Dilute to 100 mL with mixed alcohol solvent. Again shake the cylinder vigorously for approximately 30 s to effect solution, and allow the solution to stand approximately 5 min. Pour the solution into a dry test beaker.

10.4 Immediately place the electrodes into the solution in the beaker, making sure that the upper edge of the electrode plates are below the surface of the solution. Adjust the indicated electrode voltage to a series of values, for example 25, 50, 125, 200, and 250 V ac. At each voltage, note the current reading and record the voltage displayed and the current to the nearest 0.01 mA. Remove the electrodes from the solution, rinse with xylene followed by naphtha, and allow them to dry.

NOTE 4—With some apparatus, the detailed settings will not be required since the electronics are built-in for auto-ranging. Determination of the blank and the calibration standard responses are the same.

10.5 Repeat the procedure in **10.3**, using other volumes of mixed salts solution (dilute solution) as needed to cover the range of chloride contents of interest.

10.6 Subtract the value obtained for the blank measurement from the indicated current readings of each standard sample, and plot the chloride content (ordinate) against net current (mA) readings (abscissa) for each voltage on 3 by 3 cycle log-log paper, or other suitable format.

NOTE 5—Some apparatus are capable of internally recording the current readings, standard concentration, and blank, and they provide an output in direct concentration units.

NOTE 6—The apparatus are calibrated against standard solutions of neutral oil and mixed chloride solutions in xylene because of the extreme difficulties in keeping crude oil-brine mixtures homogeneous. The calibration may be confirmed, if desired, by careful replicate analysis of crude-oil samples by exhaustive extraction of salts with hot water, followed by titration of the chlorides in the extract.

NOTE 7—In calibrating over a wide range of chloride concentrations, it may be necessary to apply several voltages to obtain current readings within the limit of the apparatus current level display (0 to 10 mA). Higher voltages are applied for low concentrations and lower voltages are applied for high concentrations.

TABLE 1 Standard Samples

Salt, g/m ³ of Crude Oil	Salt, lb/1000 bbl of Crude Oil	Mixed Salts Solution (dilute), mL
3	1.0	0.3
9	3.0	1.0
15	5.0	1.5
30	10.0	3.0
45	16.0	4.5
60	21.0	6.0
75	26.0	8.0
90	31.0	9.5
115	40.0	12.0
145	51.0	15.0
190	66.0	20.0
215	75.0	22.5
245	86.00	25.5
290	101.0	30.5
430	151.0	45.0

11. Procedure

11.1 To a dry, 100-mL graduated, glass-stoppered cylinder, add 15 mL of xylene and pipet (total delivery) in 10 mL of the crude oil sample. Rinse the pipet with xylene until free of oil. Make up to 50 mL with xylene. Stopper and shake the cylinder vigorously for approximately 60 s. Dilute to 100 mL with mixed alcohol solvent, and again shake vigorously for approximately 30 s. After allowing the solution to stand for approximately 5 min, pour it into the dry test beaker.

11.2 Follow the procedure in **10.4** to obtain voltage and current readings. Record the indicated electrode current to the nearest 0.01 mA and the nearest voltage.

11.3 Remove the electrodes from the sample solution, and clean the apparatus.

12. Calculation

12.1 Subtract the value obtained for the blank measurement from the value obtained from the specimen measurement to obtain the net current reading. From the calibration graph, read the indicated salt concentration corresponding to the net current (mA) reading of the sample.

12.2 Calculate the concentration in mg/kg by using the appropriate equation given below:

$$\text{Salt, mg/kg} = \frac{1000X}{d} \quad (1)$$

$$\text{Salt, mg/kg} = 2853 Y/d \quad (2)$$

where:

X = measured salt concentration in g/m³,

Y = measured concentration in PTB, and

d = specimen density at 15 C in kg/m³.

NOTE 8—The density of the specimen can be determined by various methods, such as Test Method **D 5002** or other density measurement methods.

13. Report

13.1 Report the following information: The concentration in mg/kg as electrometric chloride in crude oil per Test Method **D 3230**. Alternately, report the concentration directly in g/m³ or lb/1000 bbl, if so required.

NOTE 9—For reporting purposes, the values stated in PTB are the preferred units in the United States; in other countries, their common units can be used.

14. Precision and Bias

14.1 *Precision*—The precision of this test method as determined by the statistical examination of the 1997 interlaboratory test results⁴ is as follows.

14.1.1 *Repeatability*—The difference between successive results, obtained by the same operator with the same apparatus under constant operating conditions on identical test material, would in the long run, in the normal and correct operation of the test method, exceed the following values in one case in twenty.

⁴ Supporting data concerning the apparatus used and the type of samples meeting the precision of this test method have been filed at ASTM International Headquarters and may be obtained by requesting Research Report RR: D02-1470.